



WXYZ

ORDER

Print Date 09/07/12

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Flight Dates **10/08/12-10/14/12**

Contract / Revision **303435 /**

Original Date / Revision
06/29/12 09/07/12

Advertiser **The People Should Decide C**

Agency **Smart Media Group**

Buying Contact

**814 King Street - Suite 400
Alexandria, VA 22314-3039**

Product

The People Should Decide | Detroit

Agency Com 15%

Billing Contact

**814 King Street - Suite 400
Alexandria, VA 22314-3039**

Sales Office EWSDC

Sales Region NAT

Agency Ref

Order Sep 00:20:00

Estimate # **C08C14**

Alt Order #

Billing Type Cash

Order Type GENERAL

Billing Cycle EOM/EOC

Billing Calendar BROADCAST

Demographic A25-54

Rev Codes POL POL ISS Ballot

Product Codes PL

Priority P-1

Advertiser Ref

Primary Account Executive
Dave Lombardo

Account Executive	Order%	Start Date	End Date
Dave Lombardo	100%		

Order Share 38% Market Value 144342

Competing Station	% of Order	Amount
CABLE	%	0
UNKWN	%	0
WADL	%	0
WDIV	16%	23094
WDWB	%	0
WJBK	29%	41859
WKBD	4%	5773
WLPC	%	0
WPXD	%	0
WTVS	%	0
WWJ	13%	18764

Order Totals

Billing Plan

Month	# of Spots	Net Amount	Gross Amount	Rating	Start Date	End Date	# Spots	Net Amount	Gross Amount
October 2012	56	\$46,622.50	\$54,850.00	0.00	10/01/12	10/14/12	56	\$46,622.50	\$54,850.00
Totals	56	\$46,622.50	\$54,850.00	0.00					

													<u>Totals</u>	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg Type	Spots	Amount
N 1	WXYZ	10/08/12	10/14/12	M-F 9a-10a Live with Kelly	CM	9-10am M-F	1-1-1--	:30	3	\$500.00	P-4	0.00 NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/08/12	10/14/12	1-1-1--		3		\$500.00		0.00				
N 2	WXYZ	10/08/12	10/14/12	M-F 10a-11a Doctors	CM	10-11am M-F	-111---	:30	3	\$400.00	P-4	0.00 NM	3	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/08/12	10/14/12	-111---		3		\$400.00		0.00				
N 3	WXYZ	10/08/12	10/14/12	M-F 11a-12n View	CM	11am-12pm M-F	1--11--	:30	3	\$750.00	P-4	0.00 NM	3	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				



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Contract / Revision **303435** Flight Dates **10/08/12-10/14/12**

Hiatus Dates

Original Date / Revision 06/29/12/ 09/07/12

Order Sep 00:20:00

Advertiser **The People Should Decide** Product **The People Should Decide** | Estimate # **C08C14**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Totals	
														Spots	Amount
N 3	WXYZ	10/08/12	10/14/12	M-F 11a-12n View	CM	11am-12pm M-F	1--11--	:30	3	\$750.00	P-4	0.00	NM	3	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	1--11--					3	\$750.00		0.00			
N 4	WXYZ	10/08/12	10/14/12	12p Noon News 12n-1p	CM	12-1pm M-F	-11----	:30	2	\$500.00	P-4	0.00	NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-11----					2	\$500.00		0.00			
N 6	WXYZ	10/08/12	10/14/12	430 AM News 7 Action News This Morni	CM	430a-5a	1-1-1--	:30	3	\$150.00	P-4	0.00	NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	1-1-1--					3	\$150.00		0.00			
N 7	WXYZ	10/08/12	10/14/12	5am News M-F 5am News M-F	CM	5-6am M-F	11111--	:30	5	\$400.00	P-3	0.00	NM	5	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	11111--					5	\$400.00		0.00			
N 8	WXYZ	10/08/12	10/14/12	GMA M-F 7-9am GMA	CM	7-9am M-F	11111--	:30	5	\$900.00	P-3	0.00	NM	5	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	11111--					5	\$900.00		0.00			
N 9	WXYZ	10/08/12	10/14/12	Action News SAT 6am Action News SAT 6am	CM	SAT 6-7am	-----1-	:30	1	\$250.00	P-4	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----1-					1	\$250.00		0.00			
N 10	WXYZ	10/08/12	10/14/12	GMA SAT 7-8am GMA SAT 7-8am	CM	SAT 7-8am	-----1-	:30	1	\$350.00	P-4	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----1-					1	\$350.00		0.00			
N 11	WXYZ	10/08/12	10/14/12	Action News SAT 8am Action News SAT 8am	CM	SAT 8-9am	-----1-	:30	1	\$350.00	P-4	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----1-					1	\$350.00		0.00			
N 12	WXYZ	10/08/12	10/14/12	GMA SUN 7-8am GMA SUN 7-8am	CM	SUN 7-8am	-----1	:30	1	\$350.00	P-4	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----1					1	\$350.00		0.00			
N 13	WXYZ	10/08/12	10/14/12	Action News SUN 8am Action News SUN 8am	CM	Sun 8-930am	-----1	:30	1	\$350.00	P-4	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	-----1					1	\$350.00		0.00			
N 15	WXYZ	10/08/12	10/14/12	5p News 5-6pm M-F	CM	5-6pm M-F	11111--	:30	5	\$1,000.00	P-4	0.00	NM	5	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	11111--					5	\$1,000.00		0.00			
N 16	WXYZ	10/08/12	10/14/12	6p News 6-630pm M-F	CM	6-630pm M-F	11111--	:30	5	\$1,200.00	P-4	0.00	NM	5	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/08/12	10/14/12	11111--					5	\$1,200.00		0.00			
N 17	WXYZ	10/08/12	10/14/12	7p News M-F 7-730p	CM	7-730pm M-F	11111--	:30	5	\$1,200.00	P-3	0.00	NM	5	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			



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Contract / Revision **303435** Flight Dates **10/08/12-10/14/12**

Hiatus Dates

Original Date / Revision 06/29/12/ 09/07/12

Order Sep 00:20:00

Advertiser **The People Should Decide** Product **The People Should Decide** | Estimate # **C08C14**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Totals	
														Spots	Amount
N17	WXYZ	10/08/12	10/14/12	7p News M-F 7-730p	CM	7-730pm M-F	11111--	:30	5	\$1,200.00	P-3	0.00	NM	5	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
	Week:	10/08/12	10/14/12	11111--					5	\$1,200.00		0.00			
N18	WXYZ	10/08/12	10/14/12	Early News Su Su 6-630p	CM	6-630pm Sun	-----1	:30	1	\$750.00	P-4	0.00	NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
	Week:	10/08/12	10/14/12	-----1					1	\$750.00		0.00			
N19	WXYZ	10/08/12	10/14/12	SA 1130p-1230a Greys Anatomy	CM	1130pm-1230am	-----1-	:30	1	\$250.00	P-4	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
	Week:	10/08/12	10/14/12	-----1-					1	\$250.00		0.00			
N20	WXYZ	10/08/12	10/14/12	Sports Update 1130-12n Sports Update	CM	1130pm-12am	-----1	:30	1	\$550.00	P-4	0.00	NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
	Week:	10/08/12	10/14/12	-----1					1	\$550.00		0.00			
N21	WXYZ	10/08/12	10/14/12	Late News M-Su 11pm Action News Updat	CM	11-1135pm M-Sun--	-1-1-1	:30	3	\$2,000.00	P-4	0.00	NM	3	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
	Week:	10/08/12	10/14/12	--1-1-1					3	\$2,000.00		0.00			
N22	WXYZ	10/08/12	10/14/12	M-F 1135p-1205a Nightline	CM	1135pm-1205am M	11111--	:30	5	\$750.00	P-4	0.00	NM	5	\$3,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
	Week:	10/08/12	10/14/12	11111--					5	\$750.00		0.00			
N27	WXYZ	10/13/12	10/13/12	ABC College Ftbl 330-7p ABC's Clge Ftbl 330-7pm	CM	330-7pm	-----S-	:30	1	\$12,000.00	P-3	0.00	NM	1	\$12,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
	Week:	10/08/12	10/14/12	-----S-					1	\$12,000.00		0.00			
Totals														56	\$54,850.00